

Press Release

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VisDynamics' IC tray may help lift revenue

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SEMICONDUCTOR inspection equipment maker VisDynamics Holdings Bhd is projecting a 40 per cent revenue contribution from its integrated circuit (IC) trays this year.

This would be driven by a growing demand from high-end value-added products that uses multi-function chips which requires test run on the IC tray.

The tray machine is used by semiconductor firms to test microprocessors for possible defaults. VisDynamics' clients include major global semiconductor multi-national companies throughout South-East Asia, North Asia and the US.

The company, which is listed on the Mesdaq market, designs, develops and assembles high-end handling equipment for the semiconductor automated test equipment (ATE) sector.

"Post IPO (initial public offering) last year was mainly to strengthen the company's position by adding more staff and concentrating on R and D (research and design) which resulted to the development of our latest product technology," chief executive officer Ngee Hoe Choy said after its annual general meeting yesterday.

He said the tray machine will be one of the major revenue contributors to the group from this year onwards, in addition to its gravity product machine that commands more than 80

per cent of the group's revenue.

"As the demand for value-added high-end functions for products like handphones and MP3 grows, demand by semiconductor companies for IC trays will also rise," Ngee adds.

The tray machine's average selling price is from US\$200,000 (RM690,000) per unit, while the gravity test machine, which is the conventional test machine, costs about US\$150,000 (RM517,500) per unit.

Currently, there are only two other international players in the market that produce similar tray machines for the ATE industry.

VisDynamics posted RM340,109 net profit on the back of RM6.6 million revenue last year. In 2005, net profit was RM3.3 million and revenue was RM8 million.

Commenting on the decline, Ngee said: "2006 was mainly for the development of new products and expanding our R and D team. Now is the time to market the product, so we are optimistic of reporting better performance moving forward".

On the group's future plan, he said VisDynamic is open to merger and acquisition options to further expand but is not in serious talk with any parties yet although the group has been approached by some industry players.

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